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INTRODUCTION

FROM

GOAL



Have a P.A.C.T. to
P.R.O.P.A.R.ly use
T.E.C. & F.O.M.!!

SUMMARY



FOLLOW-UP

F.O.M.

METHOD
OBJECTIVE
FREQUENCY

TRAINING/LEARNING EVENT

P.A.C.T.

PLAN

- PLACE
- environment
 - size
 - feeling
 - atmosphere
 - logistics
 - comfort

- AUDIENCE
- background
 - expectations
 - age
 - energy

- CONTENT
- objective?
 - overt or covert?
 - facet or focus?
 - global or detail?

- TIME
- length?
 - day?
 - week?
 - month?
 - year?



T.E.C.

COMMUNICATION
ENERGY
TEAM

RUN

ORGANIZE

P.R.O.P.A.R.



- PRIMACY
- REPETITION
- OUTSTANDING
- PERSONAL
- ASSOCIATION
- REGENCY